

## ANNUAL REPORTS TO THE LEGISLATURE

AS OF JUNE 30, 2010

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*“Equitable Healthcare Accessibility for California”*

*State of California*

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*Health and Human Services Agency*

Diana S. Dooley, Secretary

*Office of Statewide Health Planning and Development*

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*As of June 30, 2010*

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ANNUAL REPORT #2

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BORROWERS' COMPLIANCE  
WITH THEIR  
COMMUNITY SERVICE OBLIGATIONS

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FOR THE FISCAL YEAR ENDING JUNE 30, 2010

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## **REASON FOR THE REPORT**

As required by Health and Safety Code Section 129075(c), the Office of Statewide Health Planning and Development (OSHPD):

*"shall annually report to the Legislature the extent of borrowers' compliance with their community service obligations, pursuant to Section 129050 subdivision (j), Section 129055, and Section 129065."*

The aforementioned sections contain additional criteria for community service obligations as identified below:

- ❖ To be eligible for insurance, the health facility will be available to all persons residing or employed in the area served
- ❖ If the borrower is a hospital, skilled nursing facility, or primary care clinic, it shall treat a reasonable proportion of Medi-Cal and Medicare patients
- ❖ To assure availability of services to all persons, any hospital agrees to:
  - Advise patients about Medi-Cal and Medicare eligibility
  - Distribute a list of physicians who have privileges at the hospital
  - Advise their medical staff of the hospital's commitment to treat Medi-Cal and Medicare patients
  - Post notices about their community service obligation

This is the 11<sup>th</sup> report, as required by this statute. For more information regarding Health and Safety Code citations referenced throughout this report, please refer to Exhibit I (page 5).

## **COMMUNITY SERVICE OBLIGATION STATUS**

The community service obligation status describes the following elements:

- ❖ Compliance Activity Summary
- ❖ Service Availability Assurance Review
- ❖ Medi-Cal and Medicare Patient Assurance Review
- ❖ Hospital Specific Requirements
- ❖ Conclusion

### *COMPLIANCE ACTIVITY SUMMARY*

During FYE 2010, no borrower was determined to be out of compliance with their community service obligations by the Cal-Mortgage Loan Insurance Division (Cal-Mortgage Program). As a result, no corrective action plans were required as specified in Health and Safety Code Section 129075(b). The tasks identified below further describe the processes required to determine borrower compliance with Health and Safety Code Section 129050(j), 129055, and 129065, respectively:

- ❖ Review loan applications for eligibility as it pertains to availability of services
- ❖ Monitor borrowers for provision of services to Medi-Cal and Medicare patients
- ❖ Assure that hospitals comply with their community service obligation

### *SERVICE AVAILABILITY ASSURANCE REVIEW*

Cal-Mortgage Program staff reviews borrower compliance with Health and Safety Code Section 129050(j). Loan insurance eligibility requires that all borrowers offer reasonable assurance regarding the specified health facility service availability. Services must be available to persons residing or employed in the service area identified.

### NEW APPLICANTS

During the reporting period, 10 new loans were added to the portfolio. New project activity includes nine new loans and one refinanced loan. As previously mentioned, new borrowers provided assurances that their services are available to all persons residing or employed in the area serviced by the project, depending on the medical needs of the patient. Cal-Mortgage Program staff evaluate these assurances during the due diligence review. The results are included in the Project Summary & Feasibility Analysis (PS&FA) which are submitted to the Advisory Loan Insurance Committee (ALIC) and OSHPD Director. ALIC reviews the PS&FA and borrower materials and makes recommendations to the OSHPD Director. Last, the OSHPD Director reviews both Cal-Mortgage Program and ALIC recommendations before deciding upon each loan insurance request. For additional information regarding new applicants, please refer to Exhibit II (page 7).

### CURRENT BORROWERS

Cal-Mortgage Program staff conduct site visits as part of on-going project monitoring. During FYE 2010, staff visited 70 sites and no discriminatory practices were observed during these visits. Furthermore, staff maintains contact via periodic meetings with various State agencies such as Department of Health Care Services, Department of Public Health, and Department of Alcohol and Drug Programs. Through these valuable partnerships, staff remains aware of licensing deficiencies and borrower discriminatory practice findings.

### *MEDI-CAL AND MEDICARE PATIENTS ASSURANCE REVIEW*

Hospitals, skilled nursing facilities, and primary care clinics are those facilities that are certified for reimbursement for cost of care under Chapter 7 of Part 3 of Division 9 of the Welfare and Institutions Code (Medi-Cal) and Title XVIII of the Federal Social Security Act (Medicare). These types of projects must comply with Health and Safety Code Section 129055 and demonstrate that the facility is used by persons for whom the cost of care is reimbursed by Medi-Cal and Medicare patients in the community served by the borrower.

## NEW APPLICANTS

Among the new borrowers listed in Exhibit II (page 7) there are five primary care clinics and one hospital. Within the loan insurance application submitted to OSHPD, each borrower provided data about its proportions of Medi-Cal and Medicare utilization. As described in the prior section related to Health and Safety Code Section 129050(j), Cal-Mortgage Program staff used the same due diligence to validate the information and the same process was used by ALIC and the OSHPD Director to approve the request for loan insurance.

## CURRENT BORROWERS

Among current borrowers, there are 14 hospitals, 6 skilled nursing facilities, and 26 primary care clinics. The proportion of Medi-Cal and Medicare utilization for each borrower was calculated from OSHPD's Healthcare Information Division data reports, which are derived from mandatory reports from healthcare facilities. These utilization percentages were then compared to the percentage of Medi-Cal eligibles and Medicare beneficiaries within each borrower's county. Facility utilization rates demonstrate that borrowers offered a reasonable proportion of services to both Medi-Cal eligibles and Medicare beneficiaries in their respective service areas. For more information regarding Medi-Cal and Medicare utilization rates by facility type, please refer to the following:

- ❖ Exhibits III (page 8), IV (page 9), V (page 10), and VI (page 11) display combined Medi-Cal and Medicare utilization rates for hospitals, skilled nursing facilities, and primary care clinics respectively
- ❖ Exhibits VII (page 12), VIII (page 13), IX (page 14), and X (page 15) display Medi-Cal utilization rates for hospitals, skilled nursing facilities, and primary care clinics respectively
- ❖ Exhibits XI (page 17), XII (page 18), XIII (page 19), and XIV (page 20) display Medicare utilization rates for hospitals, skilled nursing facilities, and primary care clinics respectively

Below are several explanations regarding group variances:

- ❖ For skilled nursing facilities, Medicare benefits include a 60-day lifetime limit, which affects the Medicare utilization rate. As a result, some insured skilled nursing facilities show low levels of Medicare utilization.
- ❖ Some primary care clinics provide services focused on Medi-Cal and uninsured populations. These services include immunizations, pediatrics, prenatal, and well-baby visits and are primary care focused. Elderly Medicare patients generally need specialty medical services and utilize community physicians. As a result, these primary care clinics have a low level of Medicare utilization.

### *HOSPITAL SPECIFIC REQUIREMENTS*

Health and Safety Code Section 129065 states that the 14 general acute care hospitals in the portfolio must perform the following tasks as statutorily mandated:

- ❖ Advise patients about eligibility
- ❖ Distribute a list of physicians who have privileges at the hospital
- ❖ Advise their medical staff of the hospital's commitment to treat Medi-Cal and Medicare patients
- ❖ Post notices about their community service obligation

During site visits, Cal-Mortgage Program staff validates whether or not the facility complied with Health and Safety Code Section 129065.

### *CONCLUSION*

With reference to Health and Safety Code Section 129050 (j), all applicants for new loans in FYE 2010 made reasonable assurances that their services are available to all persons in their service area based on the medical needs of the patient. It was determined that all currently insured borrowers met their obligation to be available to all persons in their service area.

With reference to Health and Safety Code Section 129055, hospitals, skilled nursing facilities, and primary care clinics are the borrowers in the portfolio that provide services to Medi-Cal eligibles and Medicare beneficiaries. A review of utilization of services at each hospital, skilled nursing facility, and primary care clinic project demonstrated that the borrower was providing a reasonable proportion of services to Medi-Cal eligibles and Medicare beneficiaries in the service area.

With reference to Health and Safety Code Section 129065, all hospitals in the portfolio provide proper notifications to their patients and medical staff relating to their community service obligation requirements.

Based upon this review, no borrower was determined to be out of compliance with their community service obligations.

# Exhibit I

## HEALTH AND SAFETY CODE CITATIONS

### SECTION 129045

The office shall annually report to the Legislature the financial status of the program and its insured portfolio, including the status of all borrowers in each stage of default and the office's efforts to collect from borrowers that have defaulted on their debt service payments.

### SECTION 129050

A loan shall be eligible for insurance under this chapter if all of the following conditions are met:

\*\*\*\*

- (j) The borrower shall offer reasonable assurance that the services of the health facility will be made available to all persons residing or employed in the area served by the facility.

\*\*\*\*

### SECTION 129055

In order to comply with subdivision (j) of Section 129050, any borrower that is certified for reimbursement for cost of care under Chapter 7 (commencing with Section 14000) of Part 3 of Division 9 of the Welfare and Institutions Code shall demonstrate that its facility is used by persons for whom the cost of care is reimbursed under that chapter, in a proportion that is reasonable based upon the proportion of Medi-Cal patients in the community served by the borrower and by persons for whom the costs of care is reimbursed under Title XVIII of the federal Social Security Act in a proportion that is reasonable based upon the proportion of Medicare patients in the community served by the borrower.

For the purposes of this chapter, the community means the service areas or patient populations for which the health facility provides health care services, unless the office determines that, or the borrower demonstrates to the satisfaction of the office that, a different definition is more appropriate for the borrower's facility.

### SECTION 129065

As part of its assurance under subdivision (j) of Section 129050, any borrower that is a general acute care hospital or acute psychiatric hospital shall agree to the following actions:

- (a) To advise each person seeking services at the borrower's facility as to the person's potential eligibility for Medi-Cal and Medicare benefits or benefits from other governmental third party payers.
- (b) To make available to the office and to any interested person a list of physicians with staff privileges at the borrower's facility, that includes:
  - (1) Name
  - (2) Specialty
  - (3) Language spoken
  - (4) Whether takes Medi-Cal and Medicare patients
  - (5) Business address and phone number

Health and Safety Code Citations, *continued*

- (c) To inform in writing on a periodic basis all practitioners of the healing arts having staff privileges in the borrower's facility as to the existence of the facility's community service obligation. The required notice to practitioners shall contain a statement, as follows:

*"This hospital has agreed to provide a community service and to accept Medi-Cal and Medicare patients. The administration and enforcement of this agreement is the responsibility of the Office of Statewide Health Planning and Development and this facility."*

- (d) To post notices in the following form, that shall be multilingual where the borrower serves a multilingual community, in appropriate areas within the facility, including but not limited to, admissions offices, emergency rooms, and business offices:

NOTICE OF COMMUNITY SERVICE OBLIGATION

*"This facility has agreed to make its services available to all persons residing or employed in this area. This facility is prohibited by law from discriminating against Medi-Cal and Medicare patients. Should you believe you may be eligible for Medi-Cal or Medicare, you should contact our business office (or designated person or office) for assistance in applying. You should also contact our business office (or designated person or office) if you are in need of a physician to provide you with services at this facility. If you believe that you have been refused services at this facility in violation of the community service obligation you should inform (designated person or office) and the Office of Statewide Health Planning and Development."*

The borrower shall provide copies of this notice for posting to all welfare offices in the county where the borrower's facility is located.

SECTION 129075

- (a) Each borrower shall provide any reports as may be required of it by Part 5 (commencing with Section 128675), from which the office shall determine the borrower's compliance with subdivision (j) of Section 129050.
- (b) If a report indicates noncompliance with subdivision (j) of Section 129050, Section 129055, or Section 129065, the office shall require the borrower to submit a plan detailing the steps and timetables the borrower will take to bring the facility into compliance.
- (c) The office shall annually report to the Legislature the extent of the borrowers' compliance with their community service obligations pursuant to subdivision (j) of Section 129050, Section 129055, and Section 129065.

**Exhibit II**

**Projects Insured During FY 2009 - 2010**

(Sorted by loan closing date)

<b>Borrower Name</b>	<b>City</b>	<b>Facility Type</b>	<b>Loan Amount</b>	<b>Loan Closed</b>	<b>Loan Type</b>
Pilgrim Place	Claremont	Multi - CCRC	\$ 26,500,000	08/19/2009	New
Mendocino Coast Hospital	Fort Bragg	Hosp - District	5,000,000	10/14/2009	New
Asian Health Services	Oakland	Clinic - PC	4,005,000	10/21/2009	Refinance
The HELP Group	Sherman Oaks	Clinic - MH	5,395,000	11/19/2009	New
Children's Institute International	Los Angeles	GH - MD	14,300,000	12/03/2009	New
Casa de las Campanas	San Diego	Multi - CCRC	54,310,000	01/28/2010	New
Southwest Community Health Center	Santa Rosa	Clinic - PC	13,270,000	02/28/2010	New
Salud Para La Gente	Watsonville	Clinic - PC	3,350,000	03/17/2010	New
Mendocino Coast Hospital - LOC	Fort Bragg	Hosp - District	1,000,000	03/01/2010	New
Valley Community Clinic	North Hollywood	Clinic - PC	2,040,000	03/24/2010	New
Petaluma Health Center	Petaluma	Clinic - PC	5,865,000	06/02/2010	New
<b>Total Projects Insured</b>	<b>11</b>		<b>\$ 135,035,000</b>		

## Hospital Projects

Combined Medicare and Medi-Cal Services Provided Compared to Medicare Beneficiaries and Medi-Cal Eligibles within Applicable County

Facility Name	Combined Medicare & Medi-Cal Services Provided				Medicare Beneficiaries <sup>2</sup> & Medi-Cal Eligibles <sup>3</sup>	
	Patient Days	Discharges	O/P Visits	Gross Revenue	County	Total
Corcoran District Hospital	69%	52%	71%	46%	Kings	28%
El Centro Regional Medical Center	72%	67%	61%	65%	Imperial	39%
Enloe Medical Center	72%	67%	57%	64%	Butte	36%
Henry Mayo Newhall Hospital	61%	57%	32%	50%	Los Angeles	31%
Kern Valley Healthcare District	95%	87%	66%	80%	Kern	35%
Lodi Memorial Hospital	82%	73%	65%	75%	San Joaquin	32%
Lompoc Healthcare District	81%	64%	52%	60%	Santa Barbara	29%
Marshall Medical Center	77%	68%	50%	63%	El Dorado	22%
Mayers Memorial Hospital	94%	79%	68%	74%	Shasta	36%
Mendocino Coast District Hospital	85%	78%	62%	70%	Mendocino	37%
Mission Community Hospital	88%	88%	87%	83%	Los Angeles	31%
Oroville Hospital	83%	78%	65%	76%	Butte	36%
St. Rose Hospital	84%	78%	51%	78%	Alameda	24%
Victor Valley Community Hospital	69%	65%	59%	60%	San Bernardino	28%

### Footnotes:

<sup>1</sup> Beneficiary data from Center for Medicare & Medicaid Services website (<http://www.cms.gov>): Medicare County Enrollment as of July 1, 2007 California (Aged). Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

<sup>2</sup> Dept. of Health Care Services, Research & Analytic Studies Section, Medi-Cal Beneficiary Counts by County, July 2009. Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

## Exhibit IV

### Hospital Projects

Combined Medicare and Medi-Cal Utilization

Facility Name	Patient Days <sup>1,3</sup>			Discharges <sup>1,3</sup>			Out-patient Visits <sup>1,3</sup>			Gross Revenue <sup>1,2,3</sup>		
	Combined	Total	Percent	Combined	Total	Percent	Combined	Total	Percent	Combined	Total	Percent
Corcoran District Hospital	2,595	3,775	69%	204	393	52%	23,493	33,290	71%	\$ 7,404,849	\$ 15,944,224	46%
El Centro Regional Medical Center	18,167	25,238	72%	4,039	6,070	67%	81,973	134,987	61%	233,927,889	361,327,979	65%
Enloe Medical Center	50,691	70,619	72%	9,669	14,470	67%	126,791	221,322	57%	713,378,341	1,113,634,167	64%
Henry Mayo Newhall Hospital	36,568	59,936	61%	6,836	11,985	57%	26,879	83,582	32%	447,474,101	888,778,322	50%
Kern Valley Healthcare District	24,405	25,764	95%	954	1,099	87%	17,982	27,267	66%	48,063,478	60,375,455	80%
Lodi Memorial Hospital	34,883	42,722	82%	5,477	7,527	73%	127,883	197,355	65%	598,654,250	801,004,215	75%
Lompoc Healthcare District	37,781	46,813	81%	1,610	2,517	64%	31,919	61,111	52%	48,319,051	79,872,855	60%
Marshall Medical Center	21,442	27,951	77%	4,222	6,197	68%	151,254	302,977	50%	358,694,027	566,754,069	63%
Mayers Memorial Hospital	29,985	31,934	94%	595	754	79%	12,141	17,925	68%	19,464,990	26,452,765	74%
Mendocino Coast District Hospital	4,912	5,800	85%	926	1,191	78%	25,888	41,768	62%	60,957,515	86,991,641	70%
Mission Community Hospital	31,398	35,538	88%	6,117	6,923	88%	46,948	54,145	87%	117,446,142	140,901,720	83%
Oroville Hospital	29,715	35,644	83%	6,360	8,136	78%	162,670	248,509	65%	301,201,509	394,792,822	76%
St. Rose Hospital	33,878	40,386	84%	5,955	7,601	78%	42,234	82,436	51%	427,860,523	549,743,621	78%
Victor Valley Community Hospital	15,385	22,408	69%	4,239	6,508	65%	44,656	76,004	59%	134,164,146	223,437,383	60%

Footnotes:

<sup>1</sup> Data from OSHPD website (<http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfiles/default.asp>). File: HAFD2008 Pivot/OSHPD Hospital Annual Disclosure Reports. Percentages were calculated from the file data.

<sup>2</sup> Inpatient and outpatient gross revenue data were combined from the above source.

<sup>3</sup> Combined column reflects aggregate Medicare and Medi-Cal data within each facility. Total column refers to Total Patient Days, Discharges, Out-patient visits, and Gross Revenue reported from all payor sources.

### Skilled Nursing Facility Projects

Combined Medicare and Medi-Cal Services Provided Compared to Medicare Beneficiaries and Medi-Cal Eligibles within Applicable County

Facility Name	Gross Revenue <sup>1</sup>			Medicare Beneficiaries <sup>2</sup> & Medi-Cal Eligibles <sup>3</sup>	
	Combined	Total	Percent	County	Percent
Apple Valley Care Center	\$5,867,892	\$7,820,025	75%	San Bernardino	28%
Asian Community Nursing Home	6,930,071	9,231,633	75%	Sacramento	31%
Keiro Nursing Home	16,269,617	20,672,360	79%	Los Angeles	31%
Lytton Gardens Health Care Center	9,444,435	13,615,589	69%	Santa Clara	22%

#### Footnotes:

<sup>1</sup> Data from OSHPD website (<http://www.oshpd.ca.gov/HID/Products/LTC/AnnFinanclData/PivotProfls/default.asp>). File: LTCFinancialPivot2008/LTC Facilities Annual Financial Pivot Profile (FYE Jan 1 2008 to Dec 31 2008).

<sup>2</sup> Beneficiary data from Center for Medicare & Medicaid Services website (<http://www.cms.gov>): Medicare County Enrollment as of July 1, 2007 California (Aged). Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

<sup>3</sup> Dept. of Health Services, Research & Analytics Studies Section, Medi-Cal Beneficiary Profiles by County July 2009. Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

# Exhibit VI

## Primary Care Clinic Projects

Combined Medicare and Medi-Cal Services Provided Compared to Medicare Beneficiaries and Medi-Cal Eligibles within Applicable County

Borrower Name	Facility Name	Gross Revenue <sup>1,2</sup>			Medicare Beneficiaries <sup>3</sup> & Medi-Cal Eligibles <sup>4</sup>	
		Combined	Total	Percent	County	Percent
AltaMed Health Services	AltaMed Medical Group - E.L.A./Whittier	\$ 10,513,242	\$ 15,192,822	69%	Los Angeles	31%
Asian Health Services	Asian Health Service	5,647,066	10,055,158	56%	Alameda	24%
Clinicas de Salud del Pueblo (2 sites)	Clinicas de Salud del Pueblo - Brawley	3,547,776	6,033,203	59%	Imperial	39%
	Clinicas de Salud del Pueblo - Calexico	2,724,147	4,080,071	67%	Imperial	39%
Clinicas del Camino Real (2 sites)	Clinicas del Camino Real, Oxnard	3,724,966	6,572,702	57%	Ventura	24%
	Clinicas del Camino Real, Ventura	2,793,799	4,475,689	62%	Ventura	24%
Community Health Ctrs - Central Coast	Nipomo Community Medical Center	1,776,537	3,144,543	56%	San Luis Obispo	25%
Community Health System	Inland Empire Health Ctr. - Bloomington	1,002,434	1,840,582	54%	San Bernardino	28%
Community Medical Center	Channel Medical Center	4,662,151	8,377,848	56%	San Joaquin	32%
	Orland Family Health Center	1,208,612	2,053,960	59%	Glenn	36%
Del Norte Clinics (4 sites)	Chico Family Health	3,810,202	5,938,212	64%	Butte	36%
	Gridley Family Health Center	559,441	989,230	57%	Butte	36%
	Oroville Family Health Center	3,580,639	4,931,124	73%	Butte	36%
Family Healthcare Network	Family Healthcare Network	9,945,353	16,637,067	60%	Tulare	44%
Golden Valley Health Centers	Golden Valley Health Center - W. Childs	3,193,094	7,732,334	41%	Merced	38%
Hill Country Community Clinic	Hill Country Community Clinic	835,134	1,528,268	55%	Shasta	36%
La Maestra Family Clinic	La Maestra Family Clinic - Fairmont	4,121,854	5,794,812	71%	San Diego	22%
Lifelong Medical Care	Over 60 Health Center	2,851,029	3,236,970	88%	Alameda	24%
Mountain Valley Health Centers (2 sites)	Big Valley Medical Center	589,429	1,537,608	38%	Lassen	23%
	Butte Valley Health Center	532,095	958,677	56%	Siskiyou	40%
Native American Health Center	East Bay Native American Health Center	1,699,842	1,966,170	86%	Alameda	24%
North County Health Services	North County Health Svcs. - San Marcos	7,938,784	17,673,262	45%	San Diego	22%
Petaluma Health Center	Petaluma Health Center	4,383,269	8,519,875	51%	Sonoma	23%
Redwoods Rural Health Center	Redwoods Rural Health Center	711,055	1,592,165	45%	Humboldt	32%
Salud Para La Gente	Salud Para La Gente	7,459,872	10,822,263	69%	Santa Cruz	24%
Southwest Community Health Centers	Southwest Community Health Centers	2,349,186	4,592,312	51%	Sonoma	23%
United Health Centers of San Joaquin Valley	United Health Centers of SJV - Parlier	2,311,571	5,249,421	44%	Fresno	40%
Valley Community Clinic	Valley Community Clinic	401,208	5,331,101	8%	Los Angeles	31%
Valley Health Team	San Joaquin Health Center	1,254,642	2,692,059	47%	Fresno	40%
West Oakland Health Council	East Oakland Health Center	633,294	1,926,496	33%	Alameda	24%

Footnotes:

<sup>1</sup> Data from OSHPD website ([http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC\\_SC\\_Utilization.html](http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC_SC_Utilization.html)). File: HID - 2008 Primary Care Clinic Annual Utilization Report (PCC08\_util\_data\_FINAL.xls) (FYE Jan 1 2008 to Dec 31 2008). Percentages were calculated from the file data.

<sup>2</sup> Combined column reflects aggregate Medicare and Medi-Cal data within each facility. Total column refers to Gross Revenue reported from all payor sources.

<sup>3</sup> Beneficiary data from Center for Medicare & Medicaid Services website (<http://www.cms.gov>): Medicare County Enrollment as of July 1, 2007 California (Aged). Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

<sup>4</sup> Dept. of Health Services, Research & Analytics Studies Section, Medi-Cal Beneficiary Profiles by County, July 2009. Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

## Hospital Projects

Medi-Cal Services Provided Compared to Medi-Cal Eligibles within Applicable County

Facility Name	Medi-Cal Services Provided				Medi-Cal Eligibles <sup>1</sup>	
	Patient Days	Discharges	O/P Visits	Gross Revenue	County	Total
Corcoran District Hospital	58%	18%	44%	27%	Kings	22%
El Centro Regional Medical Center	23%	28%	40%	27%	Imperial	30%
Enloe Medical Center	15%	19%	22%	16%	Butte	22%
Henry Mayo Newhall Hospital	11%	11%	12%	10%	Los Angeles	22%
Kern Valley Healthcare District	82%	26%	31%	37%	Kern	27%
Lodi Memorial Hospital	29%	23%	29%	25%	San Joaquin	23%
Lompoc Healthcare District	67%	23%	18%	23%	Santa Barbara	17%
Marshall Medical Center	9%	10%	12%	12%	El Dorado	9%
Mayers Memorial Hospital	91%	37%	20%	39%	Shasta	21%
Mendocino Coast District Hospital	15%	21%	12%	15%	Mendocino	24%
Mission Community Hospital	42%	41%	16%	40%	Los Angeles	22%
Oroville Hospital	19%	24%	32%	23%	Butte	22%
St. Rose Hospital	33%	39%	38%	32%	Alameda	15%
Victor Valley Community Hospital	39%	44%	46%	36%	San Bernardino	21%

### Footnotes:

<sup>1</sup> Dept. of Health Care Services, Research & Analytic Studies Section, Medi-Cal Beneficiary Counts by County, July 2009. Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

## Exhibit VIII

### Hospital Projects Medi-Cal Utilization

Facility Name	Patient Days <sup>1,3</sup>			Discharges <sup>1,3</sup>			Out-patient Visits <sup>1,3</sup>			Gross Revenue <sup>1,2,3</sup>		
	Medi-Cal	Total	Percent	Medi-Cal	Total	Percent	Medi-Cal	Total	Percent	Medi-Cal	Total	Percent
Corcoran District Hospital	2,200	3,775	58%	71	393	18%	14,773	33,290	44%	\$ 4,253,813	\$ 15,944,224	27%
El Centro Regional Medical Center	5,753	25,238	23%	1,723	6,070	28%	54,551	134,987	40%	97,260,158	361,327,979	27%
Enloe Medical Center	10,810	70,619	15%	2,684	14,470	19%	48,888	221,322	22%	173,770,171	1,113,634,167	16%
Henry Mayo Newhall Hospital	6,702	59,936	11%	1,309	11,985	11%	10,301	83,582	12%	85,061,683	888,778,322	10%
Kern Valley Healthcare District	21,071	25,764	82%	291	1,099	26%	8,420	27,267	31%	22,427,825	60,375,455	37%
Lodi Memorial Hospital	12,458	42,722	29%	1,750	7,527	23%	57,775	197,355	29%	202,345,820	801,004,215	25%
Lompoc Healthcare District	31,376	46,813	67%	571	2,517	23%	10,990	61,111	18%	18,035,872	79,872,855	23%
Marshall Medical Center	2,488	27,951	9%	646	6,197	10%	36,034	302,977	12%	65,557,405	566,754,069	12%
Mayers Memorial Hospital	28,912	31,934	91%	279	754	37%	3,562	17,925	20%	10,398,761	26,452,765	39%
Mendocino Coast District Hospital	882	5,800	15%	251	1,191	21%	5,053	41,768	12%	13,144,699	86,991,641	15%
Mission Community Hospital	14,967	35,538	42%	2,867	6,923	41%	8,671	54,145	16%	55,928,945	140,901,720	40%
Oroville Hospital	6,783	35,644	19%	1,980	8,136	24%	79,023	248,509	32%	92,688,456	394,792,822	23%
St. Rose Hospital	13,331	40,386	33%	2,979	7,601	39%	31,044	82,436	38%	174,355,250	549,743,621	32%
Victor Valley Community Hospital	8,662	22,408	39%	2,870	6,508	44%	34,626	76,004	46%	80,502,832	223,437,383	36%

Footnotes:

<sup>1</sup> Data from OSHPD website (<http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfiles/default.asp>). File: HAFD2008 Pivot/OSHPD Hospital Annual Disclosure Reports. Percentages were calculated from the file data.

<sup>2</sup> Inpatient and outpatient gross revenue data were combined from the above source.

<sup>3</sup> Total column refers to Total Patient Days, Discharges, Out-patient visits, and Gross Revenue reported from all payor sources.

## Skilled Nursing Facility Projects

Medi-Cal Services Provided Compared to Medi-Cal Eligibles within Applicable County

Facility Name	Gross Revenue <sup>1</sup>			Medi-Cal Eligibles <sup>2</sup>	
	Medi-Cal	Total	Percent	County	Percent
Apple Valley Care Center	\$ 2,725,689	\$ 7,820,025	35%	San Bernardino	21%
Asian Community Nursing Home	3,923,983	9,231,633	43%	Sacramento	21%
Keiro Nursing Home	11,109,111	20,672,360	54%	Los Angeles	22%
Lytton Gardens Health Care Center	5,197,505	13,615,589	38%	Santa Clara	13%

### Footnotes:

<sup>1</sup> Data from OSHPD website (<http://www.oshpd.ca.gov/HID/Products/LTC/AnnFinanclData/PivotProfls/default.asp>). File: LTCFinancialPivot2008/LTC Facilities Annual Financial Pivot Profile.

<sup>2</sup> Dept. of Health Care Services, Research & Analytics Studies Section, Medi-Cal Beneficiary Profiles by County, July 2009. Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2010).

## Exhibit X

### Primary Care Clinics

Medi-Cal Services Provided Compared to Medi-Cal Eligibles within Applicable County

Borrower Name	Facility Name	Gross Revenue <sup>1,2</sup>			Medi-Cal Eligibles <sup>3</sup>	
		Medi-Cal	Total	Percent	County	Percent
AltaMed Health Services	AltaMed Medical Group - E.L.A./Whittier	\$9,783,718	\$ 15,192,822	64%	Los Angeles	22%
Asian Health Services	Asian Health Service	4,062,496	10,055,158	40%	Alameda	15%
Clinicas de Salud del Pueblo (2 sites)	Clinicas de Salud del Pueblo - Brawley	2,531,674	6,033,203	42%	Imperial	30%
	Clinicas de Salud del Pueblo - Calexico	1,879,511	4,080,071	46%	Imperial	30%
Clinicas del Camino Real (2 sites)	Clinicas del Camino Real, Oxnard	3,451,533	6,572,702	53%	Ventura	14%
	Clinicas del Camino Real, Ventura	2,579,172	4,475,689	58%	Ventura	14%
Community Health Centers - Central Coast	Nipomo Community Medical Center	1,474,137	3,144,543	47%	San Luis Obispo	11%
Community Health System	Inland Empire Health Ctr. - Bloomington	892,673	1,840,582	48%	San Bernardino	21%
Community Medical Center	Channel Medical Center	4,019,865	8,377,848	48%	San Joaquin	23%
	Orland Family Health Center	1,130,037	2,053,960	55%	Glenn	24%
Del Norte Clinics (4 sites)	Chico Family Health	3,058,460	5,938,212	52%	Butte	22%
	Gridley Family Health Center	504,548	989,230	51%	Butte	22%
	Oroville Family Health Center	2,860,343	4,931,124	58%	Butte	22%
Family Healthcare Network	Family Healthcare Network	8,861,736	16,637,067	53%	Tulare	35%
Golden Valley Health Centers	Golden Valley Health Center - W. Childs	2,626,701	7,732,334	34%	Merced	30%
Hill Country Community Clinic	Hill Country Community Clinic	627,038	1,528,268	41%	Shasta	21%
La Maestra Family Clinic	La Maestra Family Clinic - Fairmont	3,979,994	5,794,812	69%	San Diego	12%
Lifelong Medical Care	Over 60 Health Center	410,306	3,236,970	13%	Alameda	15%
	Big Valley Medical Center	387,398	1,537,608	25%	Lassen	14%
Mountain Valley Health Centers (2 sites)	Butte Valley Health Center	454,011	958,677	47%	Siskiyou	23%
	East Bay Native American Health Center	1,642,263	1,966,170	84%	Alameda	15%
North County Health Services	North County Health Svcs. - San Marcos	7,563,508	17,673,262	43%	San Diego	12%
Petaluma Health Center	Petaluma Health Center	3,945,906	8,519,875	46%	Sonoma	11%
Redwoods Rural Health Center	Redwoods Rural Health Center	578,338	1,592,165	36%	Humboldt	20%
Salud Para La Gente	Salud Para La Gente Clinic	7,347,489	10,822,263	68%	Santa Cruz	15%
Southwest Community Health Centers	Southwest Community Health Centers	2,136,030	4,592,312	47%	Sonoma	11%

<b>Borrower Name</b>	<b>Facility Name</b>	<b>Gross Revenue<sup>1,2</sup></b>			<b>Medi-Cal Eligibles<sup>3</sup></b>	
		<b>Medi-Cal</b>	<b>Total</b>	<b>Percent</b>	<b>County</b>	<b>Percent</b>
United Health Centers of San Joaquin Valley	United Health Centers of SJV - Parlier	1,924,347	5,249,421	37%	Fresno	31%
Valley Community Clinic	Valley Community Clinic	378,589	5,331,101	7%	Los Angeles	22%
Valley Health Team	San Joaquin Health Center	1,083,043	2,692,059	40%	Fresno	31%
West Oakland Health Council	East Oakland Health Center	550,203	1,926,496	29%	Alameda	15%

## Footnotes:

<sup>1</sup> Data from OSHPD website ([http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC\\_SC\\_Utilization.html](http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC_SC_Utilization.html)). File: HID - 2008 Primary Care Clinic Annual Utilization Report (PCC08\_util\_data\_FINAL.xls). Percentages were calculated from the file data.

<sup>2</sup> Total column refers to Total Gross Revenue reported from all payor sources.

<sup>3</sup> Dept. of Health Services, Research & Analytics Studies Section, Medi-Cal Beneficiary Profiles by County, July 2009. Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

## Exhibit XI

### Hospital Projects

Medicare Services Provided Compared to Medicare Beneficiaries within Applicable County

Facility Name	Medicare Services Provided				Medicare Beneficiaries <sup>1</sup>	
	Patient Days	Discharges	O/P Visits	Gross Revenue	County	Percent
Corcoran District Hospital	10%	34%	26%	20%	Kings	7%
El Centro Regional Medical Center	49%	38%	20%	38%	Imperial	10%
Enloe Medical Center	56%	48%	35%	48%	Butte	14%
Henry Mayo Newhall Hospital	50%	46%	20%	41%	Los Angeles	9%
Kern Valley Healthcare District	13%	60%	35%	42%	Kern	8%
Lodi Memorial Hospital	52%	50%	36%	49%	San Joaquin	9%
Lompoc Healthcare District	14%	41%	34%	38%	Santa Barbara	12%
Marshall Medical Center	68%	58%	38%	52%	El Dorado	13%
Mayers Memorial Hospital	3%	42%	48%	34%	Shasta	15%
Mendocino Coast District Hospital	69%	57%	50%	55%	Mendocino	14%
Mission Community Hospital	46%	47%	71%	44%	Los Angeles	9%
Oroville Hospital	64%	54%	34%	53%	Butte	14%
St. Rose Hospital	51%	39%	14%	46%	Alameda	9%
Victor Valley Community Hospital	30%	21%	13%	24%	San Bernardino	8%

**Footnotes:**

<sup>1</sup> Beneficiary data from Center for Medicare & Medicaid Services website (<http://www.cms.gov>): Medicare County Enrollment as of July 1, 2007 California (Aged). Percentages calculated by dividing beneficiary data with county population figures from Department of Finance (E-1 County Population Estimates, 2010).

**Hospital Projects**  
Medicare Utilization

Facility Name	Patient Days <sup>1,3</sup>			Discharges <sup>1,3</sup>			Out-patient Visits <sup>1,3</sup>			Gross Revenue <sup>1,2,3</sup>		
	Medicare	Total	Percent	Medicare	Total	Percent	Medicare	Total	Percent	Medicare	Total	Percent
Corcoran District Hospital	395	3,775	10%	133	393	34%	8,720	33,290	26%	\$ 3,151,036	\$ 15,944,224	20%
El Centro Regional Medical Center	12,414	25,238	49%	2,316	6,070	38%	27,422	134,987	20%	136,667,731	361,327,979	38%
Enloe Medical Center	39,881	70,619	56%	6,985	14,470	48%	77,903	221,322	35%	539,608,170	1,113,634,167	48%
Henry Mayo Newhall Hospital	29,866	59,936	50%	5,527	11,985	46%	16,578	83,582	20%	362,412,418	888,778,322	41%
Kern Valley Healthcare District	3,334	25,764	13%	663	1,099	60%	9,562	27,267	35%	25,635,653	60,375,455	42%
Lodi Memorial Hospital	22,425	42,722	52%	3,727	7,527	50%	70,108	197,355	36%	396,308,430	801,004,215	49%
Lompoc Healthcare District	6,405	46,813	14%	1,039	2,517	41%	20,929	61,111	34%	30,283,179	79,872,855	38%
Marshall Medical Center	18,954	27,951	68%	3,576	6,197	58%	115,220	302,977	38%	293,136,622	566,754,069	52%
Mayers Memorial Hospital	1,073	31,934	3%	316	754	42%	8,579	17,925	48%	9,066,229	26,452,765	34%
Mendocino Coast District Hospital	4,030	5,800	69%	675	1,191	57%	20,835	41,768	50%	47,812,816	86,991,641	55%
Mission Community Hospital	16,431	35,538	46%	3,250	6,923	47%	38,277	54,145	71%	61,517,197	140,901,720	44%
Oroville Hospital	22,932	35,644	64%	4,380	8,136	54%	83,647	248,509	34%	208,513,053	394,792,822	53%
St. Rose Hospital	20,547	40,386	51%	2,976	7,601	39%	11,190	82,436	14%	253,505,273	549,743,621	46%
Victor Valley Community Hospital	6,723	22,408	30%	1,369	6,508	21%	10,030	76,004	13%	53,661,314	223,437,383	24%

## Footnotes:

<sup>1</sup> Data from OSHPD website (<http://www.oshpd.ca.gov/HID/Products/Hospitals/AnnFinanData/PivotProfles/default.asp>). File: HAFD2008 Pivot/OSHPD Hospital Annual Disclosure Reports. Percentages

<sup>2</sup> Inpatient and outpatient gross revenue data were combined from the above source.

<sup>3</sup> Total column refers to Total Patient Days, Discharges, Out-patient visits, and Gross Revenue reported from all payor sources.

## Exhibit XIII

### Skilled Nursing Facility Projects

Medicare Services Provided Compared to Medicare Beneficiaries within Applicable County

Facility Name	Gross Revenue <sup>1</sup>			Medicare Beneficiaries <sup>2</sup>	
	Medicare	Total	Percent	County	Percent
Apple Valley Care Center	\$ 3,142,203	\$ 7,820,025	40%	San Bernardino	8%
Asian Community Nursing Home	3,006,088	9,231,633	33%	Sacramento	10%
Keiro Nursing Home	5,160,506	20,672,360	25%	Los Angeles	9%
Lytton Gardens Health Care Center	4,246,930	13,615,589	31%	Santa Clara	9%

**Footnotes:**

<sup>1</sup> Data from OSHPD website (<http://www.oshpd.ca.gov/HID/Products/LTC/AnnFinanciData/PivotProfls/default.asp>). File: LTCFinancialPivot 2008/LTC Facilities Annual Financial Pivot Profile.

<sup>2</sup> Beneficiary data from Center for Medicare & Medicaid Services website (<http://www.cms.gov>): Medicare County Enrollment as of July 1, 2007 California (Aged). Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

### Primary Care Clinic Projects

Medicare Services Provided Compared to Medicare Beneficiaries within Applicable County

Borrower Name	Facility Name	Gross Revenue <sup>1,3</sup>			Medicare Beneficiaries <sup>2</sup>	
		Medicare	Total	Percent	County	Percent
AltaMed Health Services	AltaMed Medical Group - E.L.A./Whittier	\$ 729,524	\$ 15,192,822	5%	Los Angeles	9%
Asian Health Services	Asian Health Service	1,584,570	10,055,158	16%	Alameda	9%
Clinicas de Salud del Pueblo (2 sites)	Clinicas de Salud del Pueblo - Brawley	1,016,102	6,033,203	17%	Imperial	10%
	Clinicas de Salud del Pueblo - Calexico	844,636	4,080,071	21%	Imperial	10%
Clinicas del Camino Real (2 sites)	Clinicas del Camino Real, Oxnard	273,433	6,572,702	4%	Ventura	10%
	Clinicas del Camino Real, Ventura	214,627	4,475,689	5%	Ventura	10%
Community Health Centers - Central Coast	Nipomo Community Medical Center	302,400	3,144,543	10%	San Luis Obispo	13%
Community Health System	Inland Empire Health Center - Bloomington	109,761	1,840,582	6%	San Bernardino	8%
Community Medical Center	Channel Medical Center	642,286	8,377,848	8%	San Joaquin	9%
	Orland Family Health Center	78,575	2,053,960	4%	Glenn	13%
Del Norte Clinics (4 sites)	Chico Family Health	751,742	5,938,212	13%	Butte	14%
	Gridley Family Health Center	54,893	989,230	6%	Butte	14%
	Oroville Family Health Center	720,296	4,931,124	15%	Butte	14%
Family Healthcare Network	Family Healthcare Network	1,083,617	16,637,067	7%	Tulare	8%
Golden Valley Health Centers	Golden Valley Health Center - W. Childs	566,393	7,732,334	7%	Merced	8%
Hill Country Community Clinic	Hill Country Community Clinic	208,096	1,528,268	14%	Shasta	15%
La Maestra Family Clinic	La Maestra Family Clinic - Fairmont	141,860	5,794,812	2%	San Diego	10%
Lifelong Medical Care	Over 60 Health Center	2,440,723	3,236,970	75%	Alameda	9%
Mountain Valley Health Centers (2 sites)	Big Valley Medical Center	202,031	1,537,608	13%	Lassen	9%
	Butte Valley Health Center	78,084	958,677	8%	Siskiyou	18%
Native American Health Center	East Bay Native American Health Center	57,579	1,966,170	3%	Alameda	9%
North County Health Services	North County Health Svcs. - San Marcos	375,276	17,673,262	2%	San Diego	10%
Petaluma Health Center	Petaluma Health Center	437,363	8,519,875	5%	Sonoma	12%
Redwoods Rural Health Center	Redwoods Rural Health Center	132,717	1,592,165	8%	Humboldt	12%
Salud Para La Gente	Salud Para La Gente Clinic	112,383	10,822,263	1%	Santa Cruz	9%
Southwest Community Health Centers	Southwest Community Health Centers	213,156	4,592,312	5%	Sonoma	12%
United Health Centers of San Joaquin Valley	United Health Centers of SJV - Parlier	387,224	5,249,421	7%	Fresno	9%

Primary Care Clinic Projects, *continued*

Borrower Name	Facility Name	Gross Revenue <sup>1,3</sup>			Medicare Beneficiaries <sup>2</sup>	
		Medicare	Total	Percent	County	Percent
Valley Community Clinic	Valley Community Clinic	22,619	5,331,101	0%	Los Angeles	9%
Valley Health Team	San Joaquin Health Center	171,599	2,692,059	6%	Fresno	9%
West Oakland Health Council	East Oakland Health Center	83,091	1,926,496	4%	Alameda	9%

Footnotes:

<sup>1</sup> Data from OSHPD website ([http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC\\_SC\\_Utilization.html](http://www.oshpd.ca.gov/hid/Products/Hospitals/Utilization/PC_SC_Utilization.html)). File: HID - 2008 Primary Care Clinic Annual Utilization Report (PCC08\_util\_data\_FINAL.xls) (FYE Jan 1 2008 to Dec 31 2008). Percentages were calculated from the file data.

<sup>2</sup> Beneficiary data from Center for Medicare & Medicaid Services website (<http://www.cms.gov>): Medicare County Enrollment as of July 1, 2007 California (Aged). Percentages calculated by dividing beneficiary data with county population figures from Dept. of Finance (E-1 County Population Estimates, 2010).

<sup>3</sup> Total column refers to Total Gross Revenue reported from all payor sources.

## Exhibit XV

### HOSPITAL PROJECT LISTING

<u>Facility Name</u>	<u>City</u>
Corcoran District Hospital	Corcoran
El Centro Regional Medical Center	El Centro
Enloe Medical Center	Chico
Henry Mayo Newhall Memorial Hospital	Valencia
Kern Valley Healthcare District	Mountain Mesa
Lodi Memorial Hospital	Lodi
Lompoc Healthcare District	Lompoc
Marshall Medical Center	Placerville
Mayers Memorial Hospital	Fall River Mills
Mendocino Coast District Hospital	Fort Bragg
Mission Community Hospital	Panorama City
Oroville Hospital	Oroville
St. Rose Hospital	Hayward
Victor Valley Community Hospital	Victorville

Additional copies of this report may be obtained by contacting:

Office of Statewide Health Planning and Development  
Cal-Mortgage Loan Insurance Division  
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